

## Power Innovations and Center 7 Formalize Technology and Sales Agreement

### Reciprocal Agreement Expands Market Presence and Marketing Channels for Both Companies



LINDON, UTAH, April 10, 2002 - [Power Innovations International, Inc.](http://www.power-innovations.com) and Center 7, Inc. announced today the formalization of an agreement that will make available Power Innovations' Uninterruptible Power Quality (UPQ™) products for use with PilotCenter<sup>SM</sup> enterprise management services from Center 7. Reciprocally, Power Innovations will market Center 7 enterprise management and managed hosting solutions through its national sales force.

Power Innovations' [UPQ products](#) are used extensively by OEMs and high-end system integrators to provide clean power and backup power for electronic equipment and computer systems. Center 7's PilotCenter services enable a company's IT staff to proactively monitor, predict, and prevent incidents associated with the performance, availability, and capacity of its most complex mission-critical systems—all from a Web-based, unified management console.

The agreement provides Power Innovations with new product sales within its target market for high-quality power backup systems. Power Innovations sales representatives will now be able to market Center 7 products and services for mission critical applications.

"With the combination of these products, executives can focus on managing their companies, with full enterprise management tools and without the need to worry about difficulties caused by power incidents," says Bob Mount, President of Power Innovations.

"This agreement is designed to increase the performance and reliability of our mutual customers' mission critical systems," says Chris Skillings, President of Center 7. "We welcome the opportunity to work closely with our sister company, Power Innovations, to provide uninterrupted power and proactive systems management solutions."

Commenting on the agreement reached by Canopy companies, Power Innovations and Center 7, Ralph Yarro, Canopy CEO and President, states "Canopy is continually looking for ways to create value by blending the strengths and capabilities of companies within the Canopy portfolio. This agreement is representative of that effort."

#### **About Power Innovations International, Inc.**

The mission of Power Innovations International, Inc. ([www.power-innovations.com](http://www.power-innovations.com)) is to develop and provide systems that will afford its clients continuous quality power, in conjunction with, or independent of, utility services for users worldwide. Thus, the organization's ultimate goal is to bring about increased productivity and improved standards of living globally.



In the fall of 2000, Power Innovations International, Inc., introduced the Q-Line Series of Power Perfection™ online UPQ products. Designed for a global market of varying needs and requirements, the Q-line Series of Perfect Power™ products are superior in design and technology, featuring high levels of efficiency, size and weight reduction, ease-of-use, and dependability.

Power Innovations, was recently named one of Utah's Top 15 Emerging Elite companies by the Mountain West Venture Group. Power Innovations is also ranked number three in the Utah Valley Entrepreneurial Forum's Top 25 Under 5, which recognizes Utah Valley-based organizations that are less than five years old and experiencing rapid growth and success. In addition to its other accomplishments, Power Innovations supplied perfect power for the 2002 Winter Olympics.

### **About Center 7**

Center 7, Inc. is a privately-held company that delivers enterprise-management and managed-hosting services via the Internet from a world-class facility located just south of Salt Lake City, Utah. Center 7 has developed a superior method of delivering enterprise management services to the Global 2000 and to government agencies, educational institutions, e-businesses, and data centers.

Customers can subscribe to various levels and categories of service that allow them to access mission-critical applications and manage and control the performance, availability, and capacity of the most complex, distributed IT and non-IT systems and devices, enterprise wide. Center 7 hosting services feature a proprietary provisioning platform and leverage proven solutions from Center 7 partners, including Sun Microsystems, Computer Associates, IBM, Oracle, Intel, and others.

All Center 7 services are provisioned as a predictable, pay-as-you-go subscription service and offer superior value to its customers.

### **Media Contacts**

Glen Lowry  
801-805-3839  
Power Innovations  
[glen@power-innovations.com](mailto:glen@power-innovations.com)

Candace Maxfield  
801-805-3098  
Center7, Inc.  
[candace@center7.com](mailto:candace@center7.com)