



Power Innovations Announces Mid-Scale and Large-Scale Product Lines

**High-End Q-MS™ and Q-LS™ Products
Competitive in Price, Size**

LINDON, UTAH, May 7, 2002 – In a major product expansion, [Power Innovations International, Inc.](#) announced today the availability of 26 new products, which expands their current offering for Uninterruptible Power Quality (UPQ™) systems upwards from 3KVA to 320 KVA (Kilo Volt Amps). This expansion allows Power Innovations to take on the lucrative three-phase market for computer infrastructure and telecom equipment, factory automation, and large-scale instrumentation. Shipments to key U.S. customers have already started.

Power Innovations' [UPQ products](#) are used extensively by OEMs and high-end system integrators to provide clean power and backup power for electronic equipment and computer systems. The products will further fuel the substantial growth Power Innovations has experienced since its formation in 1997. Recently, 54 additional sales representatives were engaged to sell Power Innovations' products.

The 26 new products, in two product lines, cover power requirements for *True Online* single-phase and three-phase input and output and support input voltages from 110 / 208VAC to 440VAC. Custom power requirements can be accommodated with the new, flexible Q-MS and Q-LS architectures. Power Innovations' UPQsoft software and UPQnet-agent II remote connectivity products connect each power system to user management systems and remote control through hard-wired or remote Internet connections.

"The new products are a significant high-end expansion and make our Q-series products a new industry standard for power quality," says Bob Mount, President of Power Innovations. "Our products are consistently rated as the best possible quality, and these products extend the performance envelope demanded by high-end users." The products include built-in redundancy features to further enhance the quality of service to end-user equipment.

The Q-MS series' 3-stage isolation architecture covers single phase input/output for 5, 6, 8, and 10 KVA, starting at a list price of \$4,950 including backup batteries. The Q-LS products, which employ the same three-stage isolation process, include systems from 10 KVA through a 320 KVA system (with a top list price of \$104,945). More battery banks can be added to extend the customer's backup time. Installation services, extended warranty, and maintenance contracts are also available from Power Innovations.

“The power conversion and backup business has been dominated by several large companies,” says Glen Lowry, director of Sales and Marketing for Power Innovations. “Power Innovations can now compete head-to-head with the large companies by providing superior quality and a substantial price/performance improvement, but the big selling point is individualized support.” Power Innovations’ support services today cover the continental U.S. and Canada.

About UPQ systems

UPQ systems from Power Innovations provide clean, uninterruptible power using battery back up and advanced, *True Online* power conversion. The high-frequency uninterruptible power systems include intelligent microprocessor control, emergency generator compatibility, and advanced SNMP and RS-232 communications. Power Innovations’ UPQ systems were selected for the very successful 2002 Winter Olympics.

About Power Innovations

Power Innovations (www.power-innovations.com) is a technology company in Lindon, Utah, that has pioneered a set of new solutions to generate, store, and manage AC power. Launched in 1997, the company's first products and services entered the market last year. Key products include UPQ systems for power backup and conversion and power management products for Internet-controlled resource management.

Power Innovations, a [Canopy Company](#), was recently named one of Utah's Top 15 Emerging Elite companies by The Mountain West Venture Group. Power Innovations is also ranked number three in the Utah Valley Entrepreneurial Forum's Top 25 Under 5, which recognizes Utah Valley-based organizations that are less than five years old and experiencing rapid growth and success.

###

Media Contacts

Glen Lowry
801-805-3839
Power Innovations
glen@power-innovations.com

Kat Fuller
801-434-4440
MeservyWingSnapp
kfuller@mwsagency.com